

Transport Intelligence

Market Intelligence for the Transport and Logistics Industry



Global Contract Logistics 2010

A comprehensive over view of the Global Contract Logistics market including analysis, commentary, market sizing, ranking and market shares, out-sourcing rates and profiles of the leading global contract logistics operators.

June 2010
TIGCL1006
Price: £995

How has the crisis affected the Global Contract Logistics sector?

There is little doubt that the global economy is in recovery mode, although the extent of the recovery is still under debate. China and the US are enjoying a brisk upturn, whereas European countries' prospects are more muted. However the uncertainty which characterised 2009 has been replaced by a confidence that things are indeed going to get better.

The global contract logistics sector has performed well in what have been the worst conditions for many years. The research for this report shows that revenues have shrunk substantially – in the region of 10% globally – but that profit margins have actually increased.

The reason for this is that numerous contract logistics companies operate in what is generally termed a 'defensive' business sector. Many have open-book/cost plus contracts in place which means that costs are passed on directly to their clients. Their margins therefore remain less exposed to the state of the economy, although lower activity levels obviously impact on revenues. Even here, in many cases, agreed minimum volume levels offer protection.

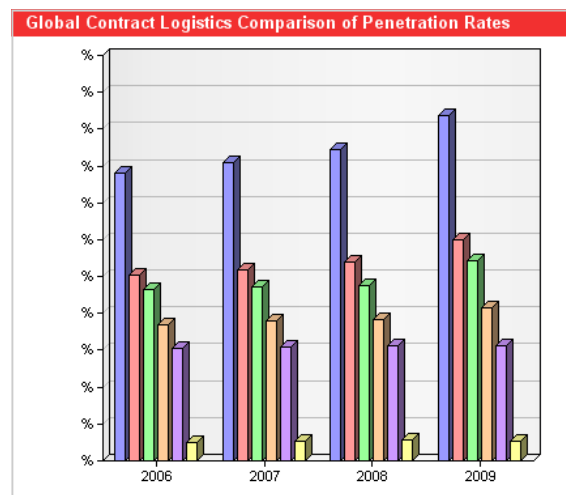
The picture is somewhat complicated by various business models employed in the sector. For example some providers offer networked services, or provide distribution operations on a multi-user basis. Here the risk is borne by the logistics operator, and although there are greater up-sides to profitability in good times, there are much greater risks when volumes fall below break-even.



The vast majority operate both types of models and this combination of riskier, share user operation and more stable, dedicated business provides a balanced portfolio.

Global Contract Logistics 2010 includes:

- **Company Rankings & Shares**—2009 market rankings and shares for the largest players in the sector.
- **Market Sizing & Forecasts**—an insight into the size and growth of the global contract logistics market, breaking the data down into many individual regions and countries.
- **Company Profiles**—over 20 profiles of the world's largest players including, DHL, Schenker, Ryder, Wincanton, Penske, Schneider, Kuehne + Nagel and Toll Asia.

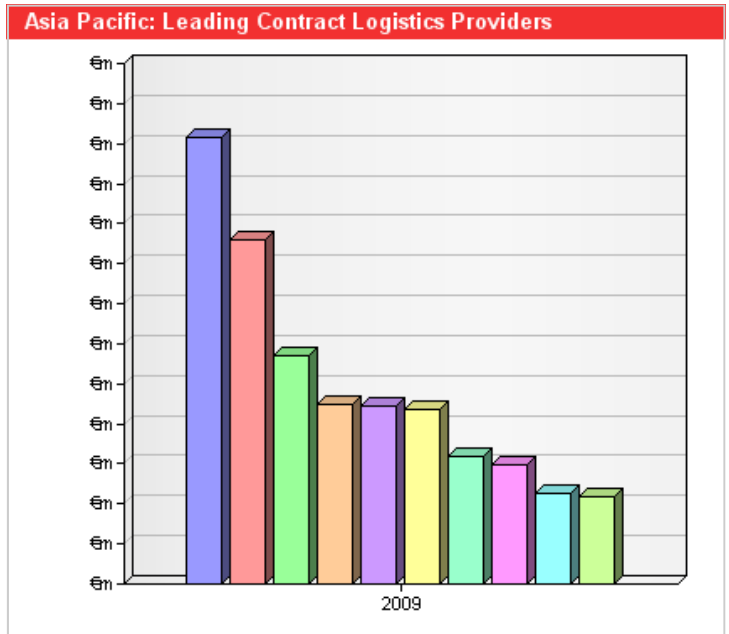


Why buy Global Contract Logistics 2010?

Global Contract Logistics 2010 contains extensive market data, market shares, commentary and company profiles providing essential reading for everyone who needs a comprehensive and insightful view of the market.

It provides answers to key questions such as:

- How big are the largest Contract Logistics markets?
- What is the Total Logistics spend in these markets?
- How fast are they forecast to grow?
- Who are the biggest Contract Logistics providers in Europe, North America, Asia Pacific and the World?
- What is their market share?
- What are the business principles involved in Contract Logistics?



Who will benefit from Global Contract Logistics 2010?

Global Contract Logistics 2009 is specifically written to provide easily accessible and understandable information to:

- Consultants and Financial Analysts
- Logistics Managers
- Marketing Managers
- Knowledge Managers

As well as all **C-level executives**.

How to buy Global Contract Logistics 2010

Global Contract Logistics 2010, price **£995** can be purchased in PDF format from the Transport Intelligence website: <http://www.transportintelligence.com>

Alternatively, this information along with the research from all Ti's published reports is also available via the unique **Global Supply Chain Intelligence Portal**—<http://www.gscintell.com>

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